

The AHA Exclusively Endorses Simulation Based Training from Medical Simulation Corporation and Raytheon Professional Services

Chicago, IL – Tuesday, June 25, 2013 – The [American Hospital Association](#) (AHA) announced today that it has exclusively endorsed Simulation Based Training from Medical Simulation Corporation (MSC) and Raytheon Professional Services (RPS).

Improving Quality of Patient Care and Reducing Health Care Costs

In today's health care landscape, hospitals are challenged to improve patient safety and reduce health care costs. [Simulation-Based Training](#) from MSC and Raytheon provides blended learning to health care professionals across a wide range of hospital clinical areas, with a focus on creating clinical and cost control results. Led by clinicians with educational expertise, immersive learning programs grounded in evidence-based medicine offer a comprehensive array of simulation technologies and online courses that are customized based on hospital needs and participant knowledge assessments.

[AHA Solutions](#), Inc., a subsidiary of the AHA, awards the AHA Endorsement to products and services that help member hospitals and care organizations achieve operational excellence. Following a proprietary due diligence process, Simulation Based Training from MSC and Raytheon Professional Services (RPS) was selected for endorsement for enabling hospitals to measure, increase and maintain health care provider team knowledge of evidence-based guidelines for early recognition, prevention and treatment of health care conditions.

"As reimbursements shift to reflect value over volume, the ability for health care facilities to consistently provide high-quality care is paramount. Not only can it improve their operations, but striving to provide the best possible care for their communities is simply the right thing to do," said [Anthony J. Burke](#), President and CEO of AHA Solutions. "By allowing care providers to learn and practice clinical techniques and procedures in a realistic environment, Simulation Based Training from MSC and Raytheon can help hospitals improve overall quality of patient care."

Additionally, MSC is building a national campaign to save lives and reduce health care costs through the implementation of MSC Quality Initiative Programs. Sepsis, one of the initial clinical focus areas of the campaign, accounts for more deaths in the U.S. annually than twice the number of deaths from breast and prostate cancers, AIDS and auto accidents combined. Sepsis-associated mortality can be reduced by 50 percentⁱ through the application of evidence-based guidelines, but hospitals are only implementing these guidelines in 11 percentⁱⁱ of patients.

"As the largest hospital association in the world with nearly 5000 hospital members, the AHA's exclusive endorsement provides a tremendous opportunity for MSC and Raytheon to empower hospitals in achieving a significant national impact in improving the quality of patient care and reducing health care costs," said William Younkes, President and CEO of MSC.

RPS' solutions will leverage extensive experience designing and implementing learning simulations that range from Web-based and instructor-led training to immersive gaming and beyond.

"Our partnership with the AHA and MSC will impact patient safety through improved clinical simulation training solutions," said Dave Letts, vice president and general manager, Raytheon Professional Services. "Our demonstrated success in developing scalable training programs for high risk

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environments, in which there are significant consequences for errors, will help to drive results for AHA's member hospitals."

About the AHA

The American Hospital Association (AHA) is a not-for-profit association of health care provider organizations and individuals that are committed to the improvement of health in their communities. The AHA is the national advocate for its members, who include nearly 5000 member hospitals, health systems and other health care organizations and 43,000 individual members. Founded in 1898, the AHA provides education for health care leaders and is a source of information on health care issues and trends. Visit www.aha.org to learn more.

About AHA Solutions

AHA Solutions, Inc. is a resource to hospitals pursuing operational excellence. As a subsidiary of the AHA, AHA Solutions collaborates with hospital leaders to identify key challenges the health care field faces. After conducting the proprietary *AHA Signature Due Diligence Process™*, we award the exclusive AHA Endorsement. As an AHA member service, AHA Solutions provides access to content experts and education to support product decision making, and convenes people with like interests for knowledge sharing that is centered on timely information and research.

AHA Solutions is proud to reinvest its profits in the AHA Mission: To advance the health of individuals and communities. For more information, contact AHA Solutions at 800.242.4677 or visit www.aha-solutions.org.

About Medical Simulation Corporation

Medical Simulation Corporation (MSC) is a worldwide healthcare leader in accelerating patient access to new medical therapies, achieving the best patient outcomes, reducing patient mortality, and reducing the cost of health care delivery. For more information, please visit www.medsimulation.com or call 888.889.5882.

About Raytheon Professional Services

Raytheon Professional Services LLC (RPS), a subsidiary of Raytheon Company (NYSE: RTN), is a global leader in learning solutions, serving clients in over 100 countries and 28 languages. RPS was named to the 2012 "Top Learning Portal Companies" and "Top Workforce Development Companies" lists by Training Industry, Inc. In 2013, RPS received HRO Today Magazine's TekTonic award for best learning technology. For more about Raytheon Professional Services, visit us at www.rps.com and follow us on Twitter [@raytheonrps](https://twitter.com/raytheonrps).

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ⁱ Gao, F., et. al. "The impact of compliance with 6-hour and 24-hour sepsis bundles on hospital mortality in patients with severe sepsis: a prospective observational study." *Critical Care*. 2005, 9:R764-R770 doi: 10.1186/cc3909.

ⁱⁱ Martin D Black, Christa Schorr, Mitchell M Levy. "Knowledge translation and the multifaceted intervention in the intensive care unit." *Critical Care Medicine*, Vol 40 No 4, 1324-1328. DOI: 10.1097/CCM.0b013e3182431673.

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